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May 1, 2017

Ms. Leslie Cohen
Aerocon
7716 Kester Avenue
Van Nuys, CA 91405

VIA EMAIL: Leslie.Cohen@aeroconengineering.com

Re: **Boeing 777-200 - In-Flight Cabin Noise Measurements**
WJHW Proposal – Additional Services

Ms. Cohen,

Thank you for the opportunity to provide this additional services proposal to Aerocon regarding the 777-200 aircraft being completed at Aeria (VT) San Antonio. Our additional services proposal is based in our best understanding of the scope of work required for the second test flight to include acoustical testing. If we have misunderstood any of the requirements or clarifications are needed, please let us know and we'll be happy to provide a revised proposal.

SCOPE OF WORK

WJHW proposes to provide in-flight acoustical test services for the Boeing 777-200 aircraft currently at the VT San Antonio Aerospace completion center. The acoustical testing will be conducted during a single aircraft test flight (currently scheduled for May 3, 2017) round trip from San Antonio International Airport. Flight conditions and protocol will be consistent with the previous flight on March 13, 2017.

WJHW will provide a written summary of our acoustical testing within 10 business days of the test flight. Our report will include the necessary acoustical metrics to describe the interior acoustical conditions of the aircraft. These metrics will include octave and third octave summaries, SIL, and dBA summaries. Narrowband data will be collected and be available as requested for each of the measurement locations.

FEES

Our fees for the testing and report will be \$6,700, including expenses. Should WJHW staff be required to extend our trip due to changes in the flight schedule, we will charge \$1,500/day plus additional expenses (including hotel, subsistence, and any change fees associated with travel).

We respectfully request an advance notice of 24 hours for any change in flight date or time to allow for appropriate arrangements to be made.

We will invoice in full upon completion the submission of our report. Additional trips will be conducted and the test reports submitted and invoiced in a similar manner.

Thanks again for the opportunity to be of service to Aerocon Engineering Company. We trust this proposal is consistent with your needs. Please call with any questions or for additional information.

Regards,

WRIGHTSON, JOHNSON, HADDON & WILLIAMS, INC.

A handwritten signature in black ink, appearing to read 'Greg Hughes', written in a cursive style.

Greg Hughes
Senior Associate

cc: WJHW Marketing

ACCEPTED:

By

Title

Date